

# Postal Code 78731

# Residential Statistics



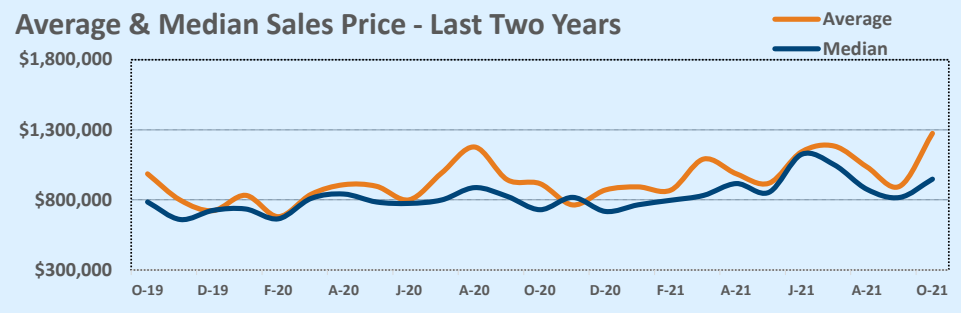
# October 2021

Listings	This Month			Year-to-Date		
	Oct 2021	Oct 2020	Change	2021	2020	Change
Single Family Sales	16	35	-54.3%	237	293	-19.1%
Condo/TH Sales	14	20	-30.0%	138	115	+20.0%
<b>Total Sales</b>	<b>30</b>	<b>55</b>	<b>-45.5%</b>	<b>375</b>	<b>408</b>	<b>-8.1%</b>
New Homes Only	1	--	--	6	9	-33.3%
Resale Only	29	55	-47.3%	369	399	-7.5%
Sales Volume	\$38,242,043	\$50,373,531	-24.1%	\$384,853,215	\$373,334,680	+3.1%
New Listings	43	44	-2.3%	411	499	-17.6%
Pending	--	--	--	--	--	--
Withdrawn	1	1	--	8	20	-60.0%
Expired	1	1	--	8	20	-60.0%
Months of Inventory	1.4	1.2	+10.5%	N/A	N/A	--

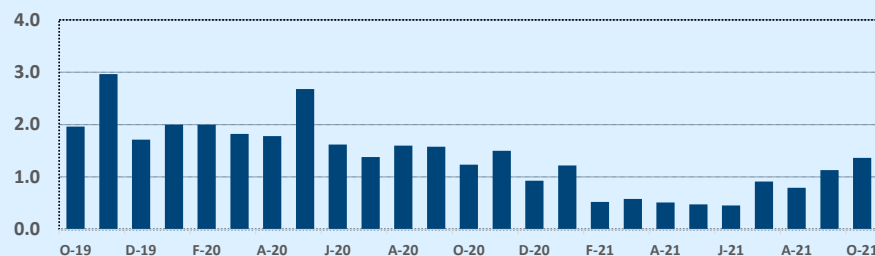
Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	1	1	1
\$150,000- \$199,999	--	--	--	6	4	21
\$200,000- \$249,999	1	--	--	15	7	9
\$250,000- \$299,999	3	2	4	19	14	25
\$300,000- \$349,999	2	4	19	16	19	16
\$350,000- \$399,999	1	1	12	17	14	12
\$400,000- \$449,999	1	--	--	4	4	7
\$450,000- \$499,999	1	1	5	6	8	11
\$500,000- \$549,999	1	1	15	7	9	38
\$550,000- \$599,999	1	1	6	13	11	92
\$600,000- \$699,999	1	--	--	23	19	57
\$700,000- \$799,999	2	2	18	32	40	32
\$800,000- \$899,999	--	3	11	34	37	24
\$900,000- \$999,999	3	--	--	39	25	7
\$1M - \$1.99M	22	11	25	151	143	35
\$2M - \$2.99M	4	2	31	18	14	15
\$3M+	--	2	122	10	6	80
<b>Totals</b>	<b>43</b>	<b>30</b>	<b>26</b>	<b>411</b>	<b>375</b>	<b>31</b>

Average	This Month			Year-to-Date		
	Oct 2021	Oct 2020	Change	2021	2020	Change
List Price	\$1,246,095	\$932,513	+33.6%	\$979,910	\$928,436	+5.5%
List Price/SqFt	\$439	\$353	+24.1%	\$401	\$344	+16.6%
Sold Price	\$1,274,735	\$915,882	+39.2%	\$1,026,275	\$915,036	+12.2%
Sold Price/SqFt	\$453	\$351	+29.2%	\$423	\$341	+23.9%
Sold Price / Orig LP	103.4%	99.1%	+4.3%	105.7%	99.3%	+6.5%
Days on Market	26	41	-36.8%	31	40	-23.1%

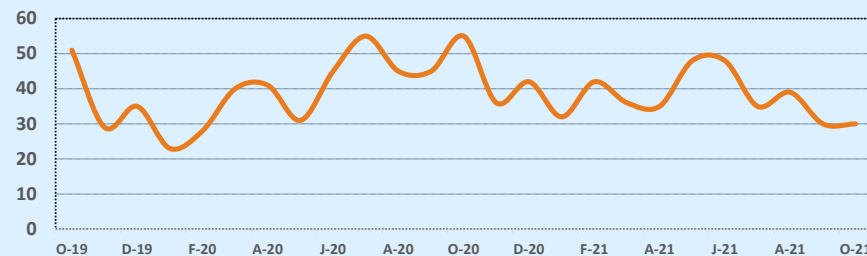
Median	This Month			Year-to-Date		
	Oct 2021	Oct 2020	Change	2021	2020	Change
List Price	\$955,000	\$750,000	+27.3%	\$875,000	\$799,900	+9.4%
List Price/SqFt	\$404	\$329	+22.5%	\$377	\$326	+15.7%
Sold Price	\$948,250	\$730,000	+29.9%	\$900,000	\$806,250	+11.6%
Sold Price/SqFt	\$424	\$334	+27.2%	\$403	\$320	+26.0%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	102.3%	99.5%	+2.7%
Days on Market	6	10	-40.0%	6	9	-33.3%



## Months of Inventory - Last Two Years



## Number of Sales - Last Two Years



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